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## NWL<sup>®</sup> Income Outlook

### **WBR** Withdrawal Benefit Rider

DM-1204-PR (Rev.8.24) Policy Form ICC11 01-3143-11 and 01-3128-08 (and state variations)

National Western Life Insurance Company® 10801 N Mopac Expy, Bldg. 3, Austin, TX 78759-5415

NWL requires the Agent review this entire brochure with you NATIONALWESTERNLIFE.COM

### NWL® Income Outlook Withdrawal Benefit Rider

### Enjoy the benefits of guaranteed lifetime retirement income with enhanced accumulations and control of your annuity!

#### NWL Income Outlook provides:

- Great growth potential for your lifetime Withdrawal Payments
- Control of when your Withdrawal Payments begin
- Guaranteed Withdrawal Percentages that increase every year
- Access to your money for Additional Withdrawals remains
- Guaranteed Withdrawal Payments for life anytime after the age of 60

Adding **NWL Income Outlook** to your NWL<sup>®</sup> equity indexed annuity at purchase will give you all of these benefits. This withdrawal benefit rider works with all of your annuity's traditional benefits and enhances the benefits with guaranteed Withdrawal Payments you cannot outlive.

#### **NWL Income Outlook Highlights**

#### NWL Income Outlook guarantees during the Accumulation Period:

- 5% interest on the Withdrawal Payment Base until lifetime Withdrawal Payments begin
- The Guaranteed Withdrawal Percentages increase every year until age 90 or until the lifetime Withdrawal Payments begin
- Access to the annuity's Account Value remains
- The option to Restart the 10-year Accumulation Period at the end of the fifth Policy Year

#### NWL Income Outlook guarantees during the Withdrawal Period:

- Withdrawal Payments that can be paid for life
- The ability to stop and start Withdrawal Payments
- No withdrawal charges on Withdrawal Payments taken under this rider
- The Withdrawal Payment Base to Step-Up to the annuity's Account Value\*, if larger, when the Withdrawal Period begins and each Policy Anniversary thereafter
- The Maximum Guaranteed Annual Withdrawal Payment (MGAWP) increases each time there is a Step-Up in the Withdrawal Payment Base
- Access to the annuity's Account Value remains
- Required Minimum Distribution friendly

\*If the base annuity policy has a premium bonus that is not included in the Account Value, then for purposes of Restart, Step-Up, and Withdrawal Payment Base, the Account Value will be increased by any applicable base annuity Vested Bonus Value.

### **NWL Income Outlook Details**

**NWL Income Outlook** is available to add as a rider to your NWL equity indexed annuity only at the time of purchase.

The Withdrawal Payment is the amount you choose to receive each year. The MGAWP is guaranteed to be paid for your lifetime if no Additional Withdrawals are taken. You must be at least age 60 before Withdrawal Payments may begin. You may begin taking Withdrawal Payments as early as the first Policy Anniversary, or any Policy Anniversary or Monthly Anniversary (any month on the same date as the Policy Date) you choose after that. The Withdrawal Payments taken under this rider are deducted from the annuity's Account Value and will not incur any withdrawal charges.

There is an Annual Rider Charge for this benefit on each Policy Anniversary, beginning with the first. The Annual Rider Charge Rate is determined on the Policy Date and is shown on page 1 of the rider. This rate is guaranteed not to change while this rider is in force unless Restart (as described below) is elected and will never exceed the maximum rate of 1.00%. The Annual Rider Charge will never exceed the smaller of:

The Annual Rider Charge Rate times the Account Value on the Policy Anniversary, prior to any interest credits; or

The Interest Credits on the Account Value for the Policy Year

In other words, the Annual Rider Charge will not reduce the annuity's Account Value by more than the interest credits for that Policy Year.

#### **Withdrawal Payment Base**

The Withdrawal Payment Base initially equals the premium paid, plus any applicable premium bonus. Additional premiums paid and premium bonuses, if applicable, will be added to the Withdrawal Payment Base when they are received. Withdrawals made from the Account Value will reduce the Withdrawal Payment Base.

As the Payment Base grows, so do your guaranteed Withdrawal Payments for life.

#### **Accumulation Period**

The Accumulation Period is the period of time during which the Withdrawal Payment Base accumulates with interest.

A 5% Interest Rate is guaranteed each year during the Accumulation Period. The Initial Rollup Rate and Minimum Rollup Rates are stated as effective annual interest rates. Interest is credited to the Withdrawal Payment Base daily.

The Accumulation Period starts on the Policy Date and ends on the earlier of:



2 The date the Withdrawal Period begins

The date this rider is terminated

#### Restart

During the Accumulation Period, you Restart the 5% guaranteed interest rate anytime after the fifth Policy Year. At the time you Restart the Accumulation Period, the following will happen:

The 5% guaranteed interest rate on the Accumulation Period Withdrawal Payment Base will be guaranteed from Restart;

The Accumulation Period Withdrawal Payment Base will be increased to the annuity's Account Value\*, if larger; and

The Annual Rider Charge Rate may change, but will not be higher than the maximum guaranteed charge of 1%

\*If the base annuity policy has a premium bonus that is not included in the Account Value, then for purposes of Restart, Step-Up, and Withdrawal Payment Base, the Account Value will be increased by any applicable base annuity Vested Bonus Value.

#### Withdrawals

The withdrawals may be made at anytime as provided by the annuity. During the Accumulation Period, withdrawals from your annuity will reduce the Withdrawal Payment Base by the same percentage reduction made to the annuity's Account Value.

Example: A \$20,000 withdrawal is made. The Account Value is \$250,000 before the withdrawal. After the withdrawal the Account Value is \$230,000, or 92% of the Account Value before the withdrawal. The Withdrawal Payment Base is \$240,000 before the withdrawal. It is multiplied by 92% and equals \$220,800 after the Withdrawal.

Account Value		Withdrawal Patment Base
\$250,000 - 20,000 = <b>\$230,000</b>	230,000 ÷ 250,000 = <b>92%</b>	\$240,000 × .92 = <b>\$220,800</b>

The Accumulation Period ends when you begin taking Withdrawal Payments. At that time, the Withdrawal Period begins.

#### Withdrawal Period

The Withdrawal Payment amount you choose to receive is guaranteed to be paid for your lifetime if it does not exceed the MGAWP. The MGAWP will remain level unless there is a Step-Up in the Withdrawal Payment Base, or you take an Additional Withdrawal.

You may receive your Withdrawal Payment annually, semi-annually, quarterly, or monthly. Each payment must be at least \$100. Any election to start or stop withdrawal payments must be received at NWL at least 20 days prior to the Withdrawal Payment date.

When the Withdrawal Period begins:

- The Guaranteed Withdrawal Percentage is determined;
- The Withdrawal Payment Base is increased to the annuity's Account Value\* if it is larger;
- The MGAWP is calculated;
- Any outstanding loan must be repaid;
- No more loans or Systematic Withdrawals of Interest from the Account Value of the policy may be taken; and
- Any applicable penalty-free withdrawal amount that is available each Policy Year under the base annuity policy will be reduced by the Withdrawal Payment

\*If the base annuity policy has a premium bonus that is not included in the Account Value, then for purposes of Restart, Step-Up, and Withdrawal Payment Base, the Account Value will be increased by any applicable base annuity Vested Bonus Value.



The Guaranteed Withdrawal Percentage is based on your age at the beginning of the Withdrawal Period. This percentage will not change during the Withdrawal Period.

The MGAWP equals the Withdrawal Payment Base multiplied by the Guaranteed Withdrawal Percentage.

When Withdrawal Payments begin, the Withdrawal Payment Base is set equal to the greater of the Account Value or the Withdrawal Payment Base.

Example: Five years ago, you purchased an annuity with Income Outlook with \$100,000 and have now decided to begin Withdrawal Payments. The Withdrawal Payment Base is now \$127,628 after five years of 5% interest, and your Account Value is \$142,586. When you begin Withdrawal Payments, the Withdrawal Payment Base is increased to \$142,586, since the Account Value is greater than the Withdrawal Payment Base. You are 78 years old and your Guaranteed Withdrawal Percentage is 6.8%. Therefore your MGAWP is \$9,696, which equals the Withdrawal Payment Base of \$142,586 multiplied by the Guaranteed Withdrawal Percentage of 6.8%.

#### Step-Up

On each Policy Anniversary during the Withdrawal Period, the Withdrawal Payment Base will be compared to the annuity's Account Value\*. If the Account Value\* is larger than the Withdrawal Payment Base, the Withdrawal Payment Base will Step-Up to the Account Value\*.

Following the Step-Up, the MGAWP is recalculated and increased, based on this higher Withdrawal Payment Base. These payments are guaranteed for your lifetime.

Example: At the end of two years of Withdrawal Payments, your annuity's Account Value has grown to \$144,099. Your Withdrawal Payment Base of \$142,586 will Step-Up to \$144,099. The MGAWP will be increased to \$9,799, which equals the Withdrawal Payment Base of \$144,099 multiplied by the Guaranteed Withdrawal Percentage of 6.8%.

\*If the base annuity policy has a premium bonus that is not included in the Account Value, then for purposes of Restart, Step-Up, and Withdrawal Payment Base, the Account Value will be increased by any applicable base annuity Vested Bonus Value.

#### **Additional Withdrawals**

An Additional Withdrawal is any withdrawal that is not a Withdrawal Payment and may be made at anytime during the Withdrawal Period. Additional Withdrawals reduce the Withdrawal Payment Base and Withdrawal Payments using the Pro-Rata Adjustment Factor. The Pro-Rata Adjustment Factor is based on the change in Account Value due to the Additional Withdrawal.

The MGAWP will change to equal the Guaranteed Withdrawal Percentage multiplied by the Withdrawal Payment Base after the Additional Withdrawal. The new MGAWP will become effective on the Policy Anniversary following the Additional Withdrawal.

#### **Required Minimum Distributions (RMDs)**

If the RMD payment is greater than the MGAWP, the additional amount withdrawn to meet the RMD payment will not be considered an Additional Withdrawal.

#### How Is The Maximum Guaranteed Annual Withdrawal Payment Calculated?

		Age 65 -	Scenario 1 1 Year Accum	nulation	Age 65 -	Scenario 2 5 Year Accum	nulation	Age 65 -	Scenario 3 10 Year Accur	nulation
Policy Years	Annuitants Age	Withdrawal Payment Base	Guaranteed Withdrawal Percentage	MGAWP	Withdrawal Payment Base	Guaranteed Withdrawal Percentage	MGAWP	Withdrawal Payment Base	Guaranteed Withdrawal Percentage	MGAWP
0	65	\$100,000			\$100,000			\$100,000		
1	66	\$105,000	5.60%	\$5,880	\$105,000			\$105,000		
2	67	\$105,000	5.60%	\$5,880	\$110,250			\$110,250		
3	68	\$105,000	5.60%	\$5,880	\$115,763			\$115,763		
4	69	\$105,000	5.60%	\$5,880	\$121,551			\$121,551		
5	70	\$105,000	5.60%	\$5,880	\$127,628	6.00%	\$7,658	\$127,628		
6	71	\$105,000	5.60%	\$5,880	\$127,628	6.00%	\$7,658	\$134,010		
7	72	\$105,000	5.60%	\$5,880	\$127,628	6.00%	\$7,658	\$140,710		
8	73	\$105,000	5.60%	\$5,880	\$127,628	6.00%	\$7,658	\$147,746		
9	74	\$105,000	5.60%	\$5,880	\$127,628	6.00%	\$7,658	\$155,133		
10	75	\$105,000	5.60%	\$5,880	\$127,628	6.00%	\$7,658	\$162,889	6.50%	\$10,588
11	76	\$105,000	5.60%	\$5,880	\$127,628	6.00%	\$7,658	\$162,889	6.50%	\$10,588
12	77	\$105,000	5.60%	\$5,880	\$127,628	6.00%	\$7,658	\$162,889	6.50%	\$10,588
13	78	\$105,000	5.60%	\$5,880	\$127,628	6.00%	\$7,658	\$162,889	6.50%	\$10,588
14	79	\$105,000	5.60%	\$5,880	\$127,628	6.00%	\$7,658	\$162,889	6.50%	\$10,588
15	80	\$105,000	5.60%	\$5,880	\$127,628	6.00%	\$7,658	\$162,889	6.50%	\$10,588

This is a hypothetical example only. This example does not demonstrate an actual crediting scenario and is not a projection of the future results.

### **Additional Details**

### **Issue Ages**

NWL Income Outlook may be added to the annuity at purchase, regardless of age.

### Annuitants

The annuitant and joint annuitant, if any, cannot be changed after the annuity is issued.

Two annuitants are allowed on this rider only. The Withdrawal Payment is guaranteed to be paid until the death of the last surviving annuitant. The Guaranteed Withdrawal Percentage is based on the age of the younger annuitant.

#### **Guaranteed Withdrawal Percentages**

The Guaranteed Withdrawal Percentage is based on your age at the time that you begin Withdrawal Payments.

Age	Percentage	Age	Percentage	Age	Percentage	Age	Percentage
60	5.00%	68	5.80%	76	6.60%	84	7.40%
61	5.10%	69	5.90%	77	6.70%	85	7.50%
62	5.20%	70	6.00%	78	6.80%	86	7.60%
63	5.30%	71	6.10%	79	6.90%	87	7.70%
64	5.40%	72	6.20%	80	7.00%	88	7.80%
65	5.50%	73	6.30%	81	7.10%	89	7.90%
66	5.60%	74	6.40%	82	7.20%	90	8.00%
67	5.70%	75	6.50%	83	7.30%		

The table below has the Guaranteed Withdrawal Percentages when there are joint annuitants. The percentage is based on the age of the younger annuitant at the time that you begin Withdrawal Payments.

Age	Percentage	Age	Percentage	Age	Percentage	Age	Percentage
60	4.00%	68	4.80%	76	5.60%	84	6.40%
61	4.10%	69	4.90%	77	5.70%	85	6.50%
62	4.20%	70	5.00%	78	5.80%	86	6.60%
63	4.30%	71	5.10%	79	5.90%	87	6.70%
64	4.40%	72	5.20%	80	6.00%	88	6.80%
65	4.50%	73	5.30%	81	6.10%	89	6.90%
66	4.60%	74	5.40%	82	6.20%	90	7.00%
67	4.70%	75	5.50%	83	6.30%		

#### \$100,000 Premium – Maximum Guaranteed Annual Withdrawal Payments

lssue	Number of Full Years of Accumulation before Withdrawal Payments Begin									
Age	1	2	3	4	5	6	7	8	9	10
60	\$5,355	\$5,733	\$6,135	\$6,564	\$7,020	\$7,505	\$8,020	\$8,569	\$9,153	\$9,773
61	\$5,460	\$5,843	\$6,251	\$6,685	\$7,147	\$7,639	\$8,161	\$8,717	\$9,308	\$9,936
62	\$5,565	\$5,954	\$6,367	\$6,807	\$7,275	\$7,773	\$8,302	\$8,865	\$9,463	\$10,099
63	\$5,670	\$6,064	\$6,483	\$6,928	\$7,402	\$7,907	\$8,443	\$9,012	\$9,618	\$10,262
64	\$5,775	\$6,174	\$6,598	\$7,050	\$7,530	\$8,041	\$8,583	\$9,160	\$9,773	\$10,425
65	\$5,880	\$6,284	\$6,714	\$7,171	\$7,658	\$8,175	\$8,724	\$9,308	\$9,929	\$10,588
66	\$5,985	\$6,395	\$6,830	\$7,293	\$7,785	\$8,309	\$8,865	\$9,456	\$10,084	\$10,751
67	\$6,090	\$6,505	\$6,946	\$7,415	\$7,913	\$8,443	\$9,005	\$9,603	\$10,239	\$10,914
68	\$6,195	\$6,615	\$7,062	\$7,536	\$8,041	\$8,577	\$9,146	\$9,751	\$10,394	\$11,076
69	\$6,300	\$6,725	\$7,177	\$7,658	\$8,168	\$8,711	\$9,287	\$9,899	\$10,549	\$11,239
70	\$6,405	\$6,836	\$7,293	\$7,779	\$8,296	\$8,845	\$9,428	\$10,047	\$10,704	\$11,402
71	\$6,510	\$6,946	\$7,409	\$7,901	\$8,423	\$8,979	\$9,568	\$10,194	\$10,859	\$11,565
72	\$6,615	\$7,056	\$7,525	\$8,022	\$8,551	\$9,113	\$9,709	\$10,342	\$11,014	\$11,728
73	\$6,720	\$7,166	\$7,640	\$8,144	\$8,679	\$9,247	\$9,850	\$10,490	\$11,170	\$11,891
74	\$6,825	\$7,277	\$7,756	\$8,265	\$8,806	\$9,381	\$9,990	\$10,638	\$11,325	\$12,054
75	\$6,930	\$7,387	\$7,872	\$8,387	\$8,934	\$9,515	\$10,131	\$10,785	\$11,480	\$12,217
76	\$7,035	\$7,497	\$7,988	\$8,509	\$9,062	\$9,649	\$10,272	\$10,933	\$11,635	\$12,380
77	\$7,140	\$7,607	\$8,103	\$8,630	\$9,189	\$9,783	\$10,413	\$11,081	\$11,790	\$12,542
78	\$7,245	\$7,718	\$8,219	\$8,752	\$9,317	\$9,917	\$10,553	\$11,229	\$11,945	\$12,705
79	\$7,350	\$7,828	\$8,335	\$8,873	\$9,444	\$10,051	\$10,694	\$11,376	\$12,100	\$12,868
80	\$7,455	\$7,938	\$8,451	\$8,995	\$9,572	\$10,185	\$10,835	\$11,524	\$12,255	\$13,031
81	\$7,560	\$8,048	\$8,566	\$9,116	\$9,700	\$10,319	\$10,975	\$11,672	\$12,411	\$13,031
82	\$7,665	\$8,159	\$8,682	\$9,238	\$9,827	\$10,453	\$11,116	\$11,820	\$12,411	\$13,031
83	\$7,770	\$8,269	\$8,798	\$9,359	\$9,955	\$10,587	\$11,257	\$11,820	\$12,411	\$13,031
84	\$7,875	\$8,379	\$8,914	\$9,481	\$10,083	\$10,721	\$11,257	\$11,820	\$12,411	\$13,031
85	\$7,980	\$8,489	\$9,029	\$9,602	\$10,210	\$10,721	\$11,257	\$11,820	\$12,411	\$13,031

This is a hypothetical example only that illustrates values for a single annuitant. This example does not demonstrate an actual crediting scenario and is not a projection of the future results.

#### Cancellation

You may cancel this rider at anytime. The rider will terminate when the annuity terminates for any reason or when the Guaranteed Annual Withdrawal Payment is less than \$100.

#### Conclusion

NWL Income Outlook from NWL provides the security of a guaranteed income stream you can not outlive in retirement. This rider also offers the opportunity for larger income benefits when indexed interest credits increase your annuity's Account Value. It also gives you control of your annuity as your needs change and access to your money if needed.

### **Submit with Application**

Thank you for choosing to add the NWL Income Outlook Withdrawal Benefit Rider to your NWL fixed annuity. If you have any questions, please contact your agent or call the NWL Customer Service Department at 1-800-922-9422.

We want to be sure that you read all pages of this brochure and are aware of the benefits and features explained herein. Please sign below, acknowledging that you understand the following:

- This is a withdrawal benefit rider that offers guaranteed lifetime Withdrawal Payments after age 60.
- For purposes of this brochure, the assumption is that the Annuitant and Owner are the same.
- If you annuitize your annuity, this rider will terminate.
- Once the Withdrawal Payments begin, there is no further Accumulation Period available. Payments must meet minimum distribution requirements.
- The benefits of this rider are not obtained if the Withdrawal Payments are never taken. The Account Value of the policy is reduced each year for the Annual Rider Charge when Interest Credits are positive, regardless of whether Withdrawal Payments are taken.

- If at the end of Accumulation Period you have not yet requested Withdrawal Payments or elected the Restart option, the Annual Rider Charge will continue to be deducted from the Account Value and the Withdrawal Payment Base will no longer accumulate with interest.
- Any election to start or stop withdrawal payments must be received at NWL at least 20 days prior to the Withdrawal Payment date.

By signing below, I certify that I have received a copy of this brochure and that I have reviewed it with my agent. I further certify that I fully understand the brochure and the specific points outlined above, which have been explained to me in complete detail, and I will not contest the sufficiency of my signature below as valid and enforceable acknowledgement of my understanding of the information contained in this brochure. I understand that the brochure is not a part of the rider and does not modify it in any way, and I further understand that the rider itself contains all terms, benefits, guarantees, limitations, restrictions, and exclusions.

Applicant's Name (Printed)	Applicant's Signature	Date		
Joint Applicant's Name (Printed)	Joint Applicant's Signature	Date		
I certify that I reviewed this disclosure	brochure with the applicant.			
Agent's Signature	Agent's No.	Date		





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#### About NWL

NWL® is an Arizona corporation with executive offices in Austin, Texas. The Company offers a full line of life insurance and annuity products in 49 states and the District of Columbia. Visit our website www.nationalwesternlife.com for all current financial information.

Since its start in 1956, NWL has emphasized financial strength for the protection of its policyholders.

As a legal reserve insurance company, NWL must set aside a portion of its assets equal to reserves required by law. Annually, a financial statement is filed with each state's insurance department. These departments have authority to verify that the appropriate reserves are maintained.

To help you fully understand what the NWL Income Outlook annuity has to offer, NWL requires that your agent review this disclosure brochure with you so that you may ask any questions that you may have. **You may also call NWL's Client Services Department at 1-800-922-9422 if you have any questions.** NWL offers a wide variety of annuity products with different benefits, features, and limitations. Please ask your agent for more information.



PO Box 209080 Austin, TX 78720-9080

512-836-1010 800-922-9422 10801 N Mopac Expy, Bldg. 3 Austin, TX 78759-5415

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