

# **How To Do Business With NWL®**

# Main Operations / Escalations Point of Contact: Business Relationship Management (BRM@nwlic.com).

# MyNWL Advisor Website (MyNWL.com)

- Access active policies and pending business
- Download marketing materials & case studies
- Review commission schedules & statements
- View NWL's current interest rates

## **Running Illustrations**

- Run Annuity & Life illustrations through the Illustrations & Quotes link on the MyNWL home page, or
- Contact your Regional Wholesaler or the NWL Sales Desk at (800) 760-3434 or SalesDesk@nwlic.com

### **Obtaining Forms**

 New Business & Policyowner Services Forms are available through the FormSource link on the MyNWL home page

# **Licensing & Commissions**

- Email contracting paperwork submissions & general Licensing questions to <u>NWLLicensing@nwlic.com</u>
- Email commission inquiries to NWLComm@nwlic.com

## **Product Specific Training**

 NWL offers Product Specific Training through <u>RegEd</u>

#### **New Business Submission**

- Submit Business via e-App link on the MyNWL home page
- Email applications and pending requirements to <u>nbrequirements@nwlic.com</u>
- Fax applications and pending requirements to (512) 719-8507
- Mail applications, pending requirements and premium checks to:

National Western Life PO Box 209080 Austin, TX 78720-9080

# **New Business Inquiries**

- Email transfer inquiries to NB-Transfers@nwlic.com
- Email annuity inquiries to NB-Annuity@nwlic.com
- Email life inquiries to NB-Life@nwlic.com

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## **NWL Mailing Address**

National Western Life PO Box 209080 Austin, TX 78720-9080

## **NWL Physical & Overnight Address**

National Western Life 10801 N Mopac Expy, Bldg 3 Austin, TX 78759-5414

#### **Inbound Wire Details for Premium Submission**

Moody National Bank (MNB) 2302 Post Office Galveston, TX 77550 Phone: (409) 765-5561

SWIFT Code: MNBGUS41 Routing Number: 113100091 Account Number: 3010010837

# **New Business Checklist**

Use the checklist below to ensure required materials are completed and submitted prior to writing your first business:

- Data Sheet & Contracting Paperwork
- Proof of Errors & Ommissions (E&O) Coverage Declaration Page
  - Every contract requires E&O
  - Named Insured must match Contract Name
- Completion of Required Training:
  - Visit <u>AML Training</u>
  - Training must have been completed within the last 24 months.
- Annuity Suitability Training
  - See Form SAT-1299 (available through MyNWL) to verify if this training is required by your state
  - Required prior to sale
- Product Specific Training
  - See RegEd for details
  - Applicable to annuities only
  - Required prior to sale

### Avoid delays, submit today!

Don't miss a deadline. Submit application materials once they've been completed to avoid delays. Many states only allow back-dating up to 15 days. After the 15-day window, you'll need to get paperwork re-signed.

We look forward to receiving your business!

Questions? Contact our Sales Desk at: (800) 760-3434 • Sales Desk@nwlic.com

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